

Performance Groups

Performance groups have been a vital part of our business improvement strategy for the bodyshop owners and managers that we work with.

"Attending Regional Performance Group meetings has been fundamental to helping me benchmark my financial performance with my peers which has related to a healthier bottom line for my business. A must for all bodyshops in today's competitive environment."

Rex Crowther - Owner
Auckland Panel & Paint
Auckland—NZ

Regional Performance Group

Acoat® selected Regional Performance Groups offer the same peer-to-peer networking, benchmarking, best practise sharing and customised training opportunities as for the National Performance Group. There are common issues across the country, there are however issues which are specific to an individual state.

The Regional Performance Groups are a vital part of our business improvement strategy for the bodyshop owners and managers that we work with.

Benchmarking

Regional performance benchmarking compares your performance against others operating in the same market. Most work providers focus on the Key Performance Indicators in a given region, so it is vital to know how you are performing against your peers in that region. Financial and operational information provided by members is kept strictly confidential.

Networking

- ◆ Share business success stories and lessons learned
- ◆ Gain suggestions on implementing changes
- ◆ Gain insight into local industry trends

Accountability

Group members develop goals for themselves. At the next meeting, they are requested to report the successes and challenges experienced while striving to meet those goals.

Participation Requirements

You must be an Acoat® selected member to participate in the Regional Performance Group.

Members must be:

- ◆ Sikkens user
- ◆ Willing and able to provide necessary financial data
- ◆ Progressive shop owner or manager who is willing to learn and share ideas with others

