

Performance Groups

Performance groups have been a vital part of our business improvement strategy for the collision centre owners and managers that we work with.

"I attended the last National Performance Group meeting and as always learned a great deal from technical to business and management tools. The partner award was a huge surprise and I'm looking forward to the next meeting"

Garry Maher - Owner
LM Smash Repairs
New South Wales

National Performance Group

Acoat® selected National Performance Groups offer unparalleled peer-to-peer networking opportunities. Performance groups are a vital part of our business improvement strategy for the collision centre owners and managers that we work with. The secrets of our success include our approach to benchmarking, the networking opportunities provided, sharing best practice and customised training.

Benchmarking

Performance benchmarking assists shop owners in identifying and prioritising areas of opportunity within their businesses. Members provide detailed financial and operational information that allows each member of the group to compare its progress and challenges with other group members. Financial and operational information provided by members is kept strictly confidential.

Networking

No matter where you are in the business life cycle, you will be able to compare your strategies and ideas with others who are either in the same stage of growth as your shop or with those who have successfully grown to the next stage of development.

Accountability

Group members develop goals for themselves. At the next meeting, they are requested to report the successes and challenges experienced while striving to meet those goals.

Participation Requirements

You must be an Acoat® selected member to participate in the National Performance Group.

Members must be:

- ◆ Sikkens user
- ◆ Willing and able to provide necessary financial data
- ◆ Progressive shop owner or manager who is willing to learn and share ideas with others

